

TO: James L. App, City Manager
FROM: Jim Throop, Administrative Services Director
SUBJECT: Transit Dial-A-Ride Vehicle Purchase
DATE: June 4, 2013

NEEDS: For the City Council to consider the purchase of two (2) new minivans for the Transit fleet for the provision of Dial-A-Ride service.

FACTS:

1. The vehicles in the transit fleet are expected to provide seven (7) years of service, after which they are to be retired and replaced with new vehicles.
2. The vehicles assigned the Paso Express Dial-A-Ride (DAR) have exceeded the seven-year mechanical lifespan; however, due to reductions in transit funding in recent years, it has not been possible to replace or retire these vehicles.
3. One DAR vehicle, #16 in the fleet, has recently developed serious engine trouble which is not cost-effective to repair (over \$10,000), and the other DAR vehicles could easily develop similarly serious issues.
4. Transit revenues, particularly from Transportation Development Act (TDA) monies, are now increasing, and there are sufficient funds to purchase new DAR vehicles.
5. DAR service has been provided using 22-passenger "cutaway" vehicles. These vehicles were originally purchased for fixed-route service, and moved to DAR service as larger vehicles were purchased to meet the growing passenger capacity demands on the fixed routes
6. Due to the low passenger capacity demands of Dial-A-Ride, with no more than two passengers typically aboard at any one time, a smaller vehicle than the exiting cutaways could be used.
7. Purchasing new transit vehicles through the State Contract (now the 'Consortium') has been done previously by the City, and is planned for this purchase. Use of the consortium streamlines the procurement process and insures competitive pricing.
8. After a review of the vehicles available through the consortium, the Braun Entrevan was selected as the most cost-effective vehicle for the DAR.
9. The San Luis Obispo Regional Transit Authority (SLORTA) uses the Braun Entrevans for their Runabout service, which has capacity demands similar to the Paso Express Dial-A-Ride. SLORTA's experience with the Entrevans has been that they are of sufficient size, are cost effective in maintenance and liability, and are more versatile and maneuverable than the larger cutaway vehicles previously used for Runabout service.

10. The Entrevan could be purchased at about one-half the cost of a small cutaway vehicle, approximately \$44,000 each.
11. Both SLOCOG and SLORTA approve of the purchase. SLORTA currently uses six of the Braun Entrevans, and could integrate an additional two into their fleet after the planned transit service consolidation.
12. With the addition of the new vehicles to the transit fleet, the older Dial-A-Ride vehicles can be surplus and sold, adding additional revenues to the transit fund.

**ANALYSIS &
CONCLUSION:**

The City has adopted vehicle replacement policies based on the useful life of the equipment. Several transit vehicles, including all those assigned to the DAR, have exceeded their useful life expectancy, but have not been replaced due to limited available funding for new vehicle purchases. Sufficient TDA funds are now available. Replacement of the DAR transit vehicles will decrease operational expenses by lowering maintenance costs.

**FISCAL
IMPACT:**

The vehicle purchase, and related expenses for specialized equipment and branding, would be paid for with available TDA funds, for a total of approximately \$90,000. The General Fund will not be impacted by this purchase. The City's Transit Fund should experience a savings from reduced maintenance costs after the addition of the new vehicles to the fleet.

- OPTIONS:**
- a. Adopt Resolution No. 13-xxx authorizing the purchase of the two new vehicles, or
 - b. Amend, modify, or reject the above option.

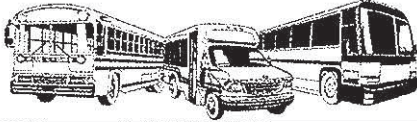
ATTACHMENTS:

Attachment 1: Vehicle Specifications
Attachment 2: Resolution

Attachment #1

A-Z Bus Sales, Inc.

1900 S. Riverside Ave.
P.O. Box 700
Colton, CA 92324
Phone: (951) 781 7188
Fax: (951) 300-1052

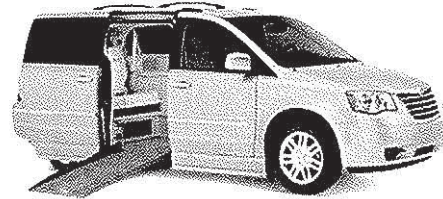


PRESENTED TO:

Michael Seden-Hansen
Transit Coordinator
821 Pine Street, Suite A
Paso Robles, CA 93446

Submitted by: Duke Perrin, Transit Sales
Cell (760) 399-2666
Date Submitted: 5/23/13

Designed and engineered for the best in safety and reliability, the Dodge/Chrysler Entervan is easy to operate and offers a spacious interior for greater maneuverability. The Entervan features a power auto-kneel system, lowered driver side sliding door sill, easy-out front passenger and drive seats under carriage spare tire storage and more.



FEATURES

2011 Dodge RT Grand Caravan SE Chassis

7 passenger vehicle including center fold seat

121" Wheelbase and 5700# GVWR

3.6 Liter V6 283 hp w DOHC

6 speed Auto Transmission with Overdrive

4 Wheel Disc Brakes with ABS System

Front Wheel Drive

Stainless Steel Exhaust

Rack and Pinion Steering

Sport Suspension

Coil Springs, Gas-pressurized shocks

Power Steering Tilt Wheel

Cruise Control and dual air bags

Electronic Stability System

Axle Ratio 3.16

Traction Control ABS and Driveline

17" P225/65SR17.0 BSW touring radials

Lowered Floor from Firewall to Axle

61" floor to ceiling at center of van

Manual Ramp - 30" usable width

Integrated step for driver and passengers

ADA Compliant interlock

3- passenger bench seating at rear

Emergency rear hatch release

20 gallon OEM fuel tank

	Quantity:	2		<u>Extended</u>
CalAct MBTA Contract Price			\$40,536.00	\$81,072.00
Optional Power Sliding Curb Door			\$1,575.00	\$3,150.00
Delete Middle Seat			-\$320.00	-\$640.00
Total FOB Customer			\$41,791.00	\$83,582.00
Non Taxable Amount	\$16,700			\$33,400.00
Taxable Amount	\$25,091			\$50,182.00
Tax Rate - Paso Robles	8.00%			
Sales Tax			\$2,007.28	\$4,014.56
CalAct Fee 1.5%	1.50%		\$626.87	\$1,253.73
Total Each			\$44,425.15	\$88,850.29

A-Z Bus Sales, Inc. 1900 S. Riverside Ave. P.O. Box 700 Colton, CA 92324 Phone: (951) 781 7188 Fax: (951) 300-1052		DATE: 5/23/2013 PURCHASER'S NAME: City of Paso Robles STREET ADDRESS: 821 Pine Street CITY: Paso Robles, CA Zip Code: 93446 CONTACT: Michael Seden-Hansen PHONE: 805 237.3999	
<input checked="" type="checkbox"/> NEW <input type="checkbox"/> USED <input type="checkbox"/> DEMO		<input type="checkbox"/> SCHOOL 2013 MAKE: Braun Entervan <input checked="" type="checkbox"/> MINI COACH <input type="checkbox"/> COACH	
BODY TYPE: Braun Entervan		COLOR White	
HOW DID YOU HEAR ABOUT SALESMAN		Brian Hunt	
TO BE DELIVERED TO: 821 Pine Street, Paso Robles		STOCK # Ordered	
(2) Braun Entervan per attached quote and floor plan		\$83,582.00	
*All Rebates, Manufacturer's Concessions, and A-Z Bus Sales Discounts have been included in above pricing. Any Rebates received by buyer must be returned to Seller (A-Z Bus Sales).			
MAKE OF TRADE-IN - N/A		TAXABLE AMOUNT \$50,182.00	
YEAR: MODEL:		NON TAXABLE ADA EQUIPMEN \$33,400.00	
VIN OR SERIAL No:		EST. LICENSE/REG FEES: CAL A \$1,253.73	
BALANCE OWED TO:		SUBTOTAL \$84,835.73	
LIEN HOLDER INFORMAT		SALES TAX: Paso Roble 8.00% \$4,014.56	
NAME OF BANK:		TOTAL PRICE OF UNIT \$88,850.29	
ADDRESS:		NONREFUNDABLE DEPOSIT	
		BALANCE DUE \$88,850.29	
All pricing valid for 30 days, or availability of stock units at time of purchase order. Prices quoted herein are based upon Federal, State, and Local Laws and Regulations governing truck equipment and performance levels in effect as of the date hereof. Buyer will pay for any equipment or performance changes, modifications, or additions required by any changes in such laws or regulations subsequent to the date hereof at the increased cost to Seller.			
P.O. Number		5/23/2013	
		ACCEPTED BY:	
		Brian Hunt, Transit Sales	

RESOLUTION NO. 13-xxx

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF EL PASO DE ROBLES
APPROPRIATE \$90,000 FOR THE PURCHASE OF FOUR NEW TRANSIT VEHICLES

WHEREAS, the City provides transit services, including Dial-A-Ride, and maintains a fleet of transit vehicles for this purpose, and

WHEREAS; the City's existing Dial-A-Ride vehicles have exceeded their expected mechanical life of seven years, and are in poor mechanical condition, and

WHEREAS, the City has sufficient Transportation Development Act (TDA) funds available to purchase new vehicles for Dial-A-Ride, and

WHEREAS, the City has previously purchased transit buses through the State contract (Consortium), and

WHEREAS, City staff has identified the bus model, the Braun Entrevan, available through the State's purchasing Consortium, which would meet the City's current Dial-A-Ride needs most cost-effectively, and

WHEREAS: The vehicles would cost approximately \$44,000 each, for a total cost of \$90,000 for two units and related expenses;

NOW THEREFORE BE IT RESOLVED that the City Council of the City of El Paso de Robles does hereby approve \$90,000 be appropriated to account # 206-140-5454-130 for the purchase of two new Dial-A-Ride vehicles.

PASSED AND ADOPTED by the City Council of the City of El Paso de Robles this 4th day of June, 2012 by the following vote:

AYES:
NOES:
ABSTAIN:
ABSENT:

Duane Picanco, Mayor

ATTEST:

Caryn Jackson, Deputy City Clerk